



KONICA MINOLTA

STREAMLINED DOCUMENT MANAGEMENT & DIGITAL ARCHIVING

✦ Chiomenti Studio Legale, Italy

Studio Legale Chiomenti's distinction has always been its international orientation paired with profound expertise in Italian law. Founded in 1948, the Chiomenti law partnership today has approximately 280 attorneys and tax advisers, who operate from offices in Rome, Milan, London, Brussels, New York, Beijing, Shanghai, and Hong Kong. Chiomenti's practice areas include corporate law; finance and the capital markets; real estate; litigation and arbitration; tax, administrative and employment law; competitive, EU and international law. Recently, Chiomenti chose Konica Minolta to replace its entire fleet of printers and document management systems.



SUCCESS STORY
LEGAL

Success from international orientation

Studio Legale Chiomenti is one of the largest and most prestigious law partnerships with Italian origins. Founded in 1948, Chiomenti was one of the first Italian law firms with international activities and is meanwhile represented beyond Italy also in Great Britain, Belgium, the U.S., China and Hong Kong. Based on solid ground, Chiomenti's ongoing success is due to the quality and reputation of the law firm's dedicated employees as well as its strong international network.

Streamlined document management and digital archiving

Recently, Chiomenti's entire installation base of mainly colour MFPs was replaced with Konica Minolta systems. The law firm urgently needed to streamline its entire document management and ensure availability of client files across the different offices without jeopardising the confidentiality of sensitive customer data. A major requirement was to create an efficient archiving system based on files with searchable characteristics. In order to achieve all this, Chiomenti's printing fleet needed extensive rationalisation and optimisation. After a careful evaluation process, the international law firm opted for Konica Minolta, as both their hardware and software solutions fully met with Chiomenti's needs.

Optimized print streams

An essential aspect for Chiomenti was to optimise their fleet and minimise the complexity of their document management. Konica Minolta's Optimized Print Services (OPS) approach met these needs to perfection, thanks to a set of services developed to optimise the print streams within the company. On the basis of a complete TCO analysis, the Konica Minolta consultants gained an understanding of Chiomenti's workflow, which enabled them to redesign the print fleet in line with the real business needs and expectations. The installation of Document Navigator Essentials on all devices was extremely relevant, as this guarantees the smooth and efficient digital archiving process that enables easy document searches using a variety of criteria.

Outstanding service

An important criterion for Chiomenti was also to maximise the availability of the entire hardware. Domenico Stanziano, the Konica Minolta Account Manager who advised Chiomenti, explains: "Thanks to OPS, all devices are now continuously monitored to verify their usage and status, and to manage alerts – these our technical service responds to within two working hours. This premium level service for fleet management, which was the basis for the Italian contract, will soon be applicable on an international level to all of Chiomenti's subsidiaries."

Optimized Print Services (OPS)

At Konica Minolta, we believe in ongoing, long-term partnerships with our customers. To establish these, we begin by finding, recording and assessing the bottlenecks and improvement potentials within an organisation. The information collected is then used to deploy existing and new technologies to lower our customer's document- and process-related expenditure, ensure a rapid return on investment, and increase the security, productivity and effectiveness of the organisation as a whole. This is what we call Konica Minolta Optimized Print Services (OPS).

Our OPS approach provides a comprehensive insight into any enterprise's document infrastructure, data security, expenditure and environmental impact – in terms of both current and future scenarios. The Konica Minolta consultants ensure that all departments involved in this process can identify potential savings and substantiate investments.

This approach also guaranteed Chiomenti their optimum solution that seamlessly integrates all their requirements and enables this international law firm to set up and provide the necessary internal support.



DOCUMENT NAVIGATOR